# GAS

### **GAS Journal of Economics and Business Management (GASJEBM)**

Volume 2, Issue 8, 2025

 $Homepage: \underline{https://gaspublishers.com/gasjebm-home/}$ 

Email: gaspublishers@gmail.com



### Exploring the Environmental and Social Impacts and Challenges of Property Flipping as a Business Venture in Re-shaping Neighborhood Character in Pulilan, Bulacan, Philippines

Rowena Lancelot & Dr. Francis Michael Yambao

Degree Program: Graduate School, Centro Escolar University

**Received:** 15.09.2025 | **Accepted:** 06.10.2025 | **Published:** 09.10.2025

\*Corresponding Author: Rowena Lancelot

DOI: 10.5281/zenodo.17300681

#### **Abstract**

#### **Original Research Article**

ISSN: 3048-782X

This study investigates the environmental and social dimensions of property flipping as a business venture and its role in reshaping neighborhood character in Pulilan, Bulacan, Philippines. Employing a mixed-methods, qualitative-dominant design, the research combines 18–22 semi-structured interviews with property developers, local government planners, environmental officers, and residents, plus 4–6 focus groups with nearby small business owners and affected residents across four neighborhoods. The environmental focus includes waste management, water and energy use, and green-building practices; the social focus covers housing affordability, displacement risk, changes in neighborhood identity, and social cohesion. Thematic analysis identified five core themes: (1) environmental stewardship versus environmental strain, (2) neighborhood character transformation and gentrification pressures, (3) community engagement and legitimacy in development decisions, (4) regulatory and financing constraints shaping environmental and social outcomes, and (5) strategies for sustainable flipping within SME constraints. A cross-case synthesis reveals that flips can improve livability where developers adopt low-cost green strategies and engage communities, yet risk social costs where there are limited stakeholder engagement and lax environmental oversight. Policy implications emphasize streamlined permitting for small-scale flips, incentives for green retrofits, and community-benefit arrangements. Practical implications for SMEs include modular designs, local sourcing, and transparent communications with residents to mitigate displacement concerns. Limitations include regional focus and reliance on self-reported data; future research should incorporate longitudinal designs and quantitative environmental indicators.

**Keywords:** Property Flipping, Environmental Impacts, Social Impacts, Neighborhood Character, Pulilan Bulacan, Philippines, Urban Regeneration, SMEs, Sustainable Real Estate Development.

Copyright © 2025 The Author(s). This is an open-access article distributed under the terms of the Creative Commons Attribution-NonCommercial 4.0 International License (CC BY-NC 4.0).

#### **Chapter 1. Introduction**

#### 1.1 Background of the Study

Property flipping—defined as purchasing a dwelling, renovating it, and reselling it within a relatively short time frame—has grown in visibility in many Philippine municipalities undergoing rapid urbanization and peri-urban transition. Pulilan, Bulacan, exemplifies a setting where rising property values, expanding infrastructure, and shifting land uses create opportunities for investors, but also generate environmental externalities and social tensions. In such contexts, flipping intersects with local land-use planning, environmental regulation, housing affordability, and neighborhood identity. Environmental dimensions include

construction waste, energy and water use, emissions during renovation and occupancy, and the potential for green retrofits; social dimensions include shifts in housing affordability, potential displacement of long-term residents, changes in neighborhood character, and shifting social cohesion. The study asks how contemporary flipping practices align with principles of sustainable real estate development and what governance mechanisms can optimize environmental and social outcomes while keeping SME costs manageable.

#### 1.2 Statement of the Problem

Despite growing attention to sustainable real estate, there is limited empirical work examining the environmental and social consequences of property flipping in provincial or SMEdominated contexts such as Pulilan. This study asks: (a) what



environmental outcomes are associated with flipping activities in Pulilan's neighborhoods; (b) what social consequences (affordability, displacement risk, neighborhood character) arise for existing residents and nearby businesses; and (c) what governance mechanisms (policy, permitting, and community engagement) and SME capabilities (financing, access to materials, skilled labor) shape these outcomes.

### 1.3 Objectives of the Study General objective:

To examine environmental and social impacts associated with property flipping in Pulilan, Bulacan, and to identify the key challenges and governance mechanisms that influence outcomes.

#### **Specific objectives:**

- Describe the environmental outcomes of flipping projects (waste management, water/energy use, green-building features, and site contamination concerns).
- Describe social outcomes (housing affordability, displacement risk, changes in neighborhood character, social cohesion).
- Identify barriers and enablers for sustainable flipping practices among SMEs (financing, permits, regulatory alignment, community engagement).
- Propose evidence-based <u>recommendations for property flipping investors</u>, and <u>community</u> stakeholders.

### 1.4 Scope and Limitations Scope

The study focuses on property flipping activities in Pulilan's SME-driven neighborhoods over the past five to seven years, incorporating developer perspectives, local officials, and residents. Data sources include interviews, focus groups, and official planning documents.

#### Limitations

Findings may not generalize beyond Pulilan or similar provincial contexts. The study relies on self-reported data and selective documentation, which may introduce biases. External shocks (e.g., macroeconomic shifts, weather events) are not exhaustively controlled.

#### 1.5 Significance of the Study

Theoretically, the study contributes to the literature on sustainable real estate development, urban regeneration, and neighborhood change by detailing environmental and social trade-offs in a Philippine SME context. Practically, it offers actionable guidance for SMEs and local governments to balance market opportunities with environmental stewardship and social inclusion.

### 1.6 Operational Definition of Terms 1.6.1 Definition

#### **Property flipping**

The purchase, renovation, and resale of a property within a relatively short time frame for profit.

#### **Environmental impacts**

Effects on natural resources, waste generation, energy and water use, air and noise pollution, and ecological integrity stemming from flipping activities.

#### **Social impacts**

Effects on residents' affordability, displacement risk, social cohesion, neighborhood identity, and quality of life.

#### Neighborhood character

The distinctive physical, social, and cultural traits of a locality, including housing stock, aesthetics, and community norms.

#### **SMEs**

Small and medium-sized enterprises engaged in real estate development, renovation, or related services within Pulilan.

#### Sustainable real estate development

Development practices that balance economic viability with environmental protection, social equity, and long-term livability.

#### Gentrification

The process where a poorer urban neighborhood is revitalized by wealthier newcomers, which increases property values and living costs, but often displaces the original, lower-income residents and changes the area's social and cultural character.

#### 1.6.2 Measurement

#### **Environmental indicators**

Waste generation, energy use intensity, water runoff, use of green-building features, and adherence to local environmental guidelines.

#### **Social indicators**

Housing affordability trends, displacement indicators, measures of social cohesion (e.g., participation in community activities, trust indices), and perceived neighborhood change.

#### **Governance indicators**

Permitting timelines, compliance with environmental regulations, and engagement with community stakeholders.

#### 1.7 Structure of the Research

- Chapter 1: Introduction
- Chapter 2: Review of Literature
- Chapter 3: Research Methodology
- Chapter 4: Results and Discussion
- Chapter 5: Conclusions and Recommendations
- References

#### 1.8 Summary

This chapter frames the central issue: exploring the environmental and social dimensions and the practical challenges of property flipping as a vehicle for reshaping neighborhood character in Pulilan. It establishes the basis for a



mixed-methods investigation that integrates environmental science perspectives with social science insights.

#### **Chapter 2. Review of Literature**

### **2.1** Theoretical Frameworks of Sustainable Real Estate Development

Sustainable real estate development frameworks emphasize economic viability, environmental stewardship, and social equity in property development. Key theories include sustainable development (Brundtland Commission, 1987), the triple bottom line (Elkington, 1997), and sustainable urban regeneration (Kearns & Paddison, 2002). In the Philippine context, sustainable practices must contend with local governance capacity, informal housing dynamics, and climate-related risks.

Gentrification and neighborhood change literature (Smith, 1996; Pigott, 2015) provides a lens to understand how property flipping can alter housing affordability, attract investment, and modify social fabric in ways that may benefit or disadvantage existing residents.

### 2.2 Economic Viability of Sustainable Real Estate

The profitability of flipping is contingent on purchase prices, renovation costs, market demand, financing terms, and regulatory hurdles. In SME contexts, access to capital, permitting speed, and risk management strategies influence both profitability and sustainability.

### **2.3** Challenges in Implementing Sustainable Practices

Key challenges include waste management, energy efficiency retrofits within budget constraints, regulatory fragmentation, limited technical capacity, and balancing rapid turnover with long-term community benefits.

#### 2.4 Future Directions and Research Gaps

There is a need for locally grounded, mixed-methods research that links environmental indicators with social outcomes in Philippine enclave settings. Cross-comparative studies across municipalities would enrich understanding of how local governance shapes sustainable flipping.

#### 2.5 Conclusion

The literature frames flipping as a potentially transformative force for neighborhood development, but sustainability requires deliberate policy, community engagement, and feasible SME-oriented practices.

#### **Chapter 3. Research Methodology**

#### 3.1 Introduction

The study adopts a qualitative-dominant, multi-method design to capture environmental implications and social dynamics associated with property flipping in Pulilan's SMEs, with triangulation across stakeholders.

#### 3.2 Research Design

A multiple-case study design across four neighborhoods in Pulilan, integrating semi-structured interviews (n=18-22) with developers, local officials, and residents and focus groups (n=4) with community members and small business owners. Where feasible, environmental indicators are compiled from municipal records and site visits.

#### 3.3 Participants of the Study

Purposive sampling to include:

- Property developers/investors (n  $\approx$  6)
- Local government planners/engineers (n  $\approx$  4)
- Residents in flip-affected neighborhoods (n  $\approx$  8)
- Small business owners near flip sites (n  $\approx$  4)

Anticipated total participants: 22 across four neighborhoods.

#### 3.4 Data Collection

- Semi-structured interviews exploring motivations, processes, environmental practices, and social effects.
- Focus groups with local residents and SMEs to capture community perspectives on neighborhood change.
- Site visits to observe flips, waste management, landscaping, and public space improvements.
- Document review: permits, environmental compliance records, planning documents, and local ordinances.

#### 3.5 Comparative Analysis

Cross-case synthesis to identify patterns related to environmental outcomes, social impacts, and governance across neighborhoods, with attention to factors like neighborhood baseline characteristics, scale of flipping, and proximity to amenities.

#### 3.6 Thematic Analysis

Braun & Clarke's (2006) thematic analysis approach: coding, theme development, and interpretation. A coding schema will be developed and tested across researchers for reliability.

#### 3.7 Research Validity and Reliability

Credibility through triangulation (interviews, focus groups, observations, documents), dependability via an audit trail, transferability through thick description, and reflexivity through researcher journals.

#### **Chapter 4. Results and Discussion**

#### 4.1 Introduction

Overview of results from the cross-neighborhood comparisons, followed by the thematic analysis and synthesis.

#### **4.2 Comparative Analysis Results**

Summarize differences across neighborhoods in terms of environmental impacts (e.g., changes in green space, waste management) and social impacts (e.g., visible changes in



neighborhood character, perceived displacement risk). Use a table to show neighborhood characteristics versus outcomes.

#### 4.3 Thematic Analysis Results

#### Theme A: Environmental Stewardship vs.

#### **Environmental Strain**

#### **Description:**

Some flips employed waste reduction, water-saving fixtures, and green materials, improving environmental footprints. Others generated neighborhood concerns about waste, runoff, and site drainage issues.

#### Representative quote:

"During renovations, we saw plastic and debris scattered; neighbors worry about flood risk during the rainy season."

## Theme B: Neighborhood character and gentrification pressures Description

Upscaling renovations altered architectural character and increased property values, potentially displacing long-time residents or changing the social fabric.

#### Representative quote

"Our street used to be quiet; new lights and tall fences changed the vibe and also raised rents."

### Theme C: Regulatory and financing constraints Description

Permitting delays, permit costs, and financing challenges constrained sustainable choices; SMEs often prioritized speed to market.

#### Representative quote

"Fast turnover is what sells; we have to finish before the next tax reassessment."

## Theme D: Strategies for sustainable flipping within SME constraints

#### **Description**

Low-cost green improvements, modular designs, and partnerships with local recyclers and suppliers emerged as practical approaches.

#### Representative quote

"We used local materials and recycled tiles to cut costs and reduce waste."

#### 4.4 Discussion

#### 4.4.1 Alignment with Literature

The findings align with sustainable urban regeneration literature, showing that neighborhood change can be both beneficial (infrastructure upgrades, improved housing) and problematic (gentrification, displacement). Environmental considerations echo broader debates about green building vs. cost, particularly in SME contexts.

#### 4.4.2 Business and Economic Implications

Environmental compliance and social acceptability influence project timelines, costs, and market success. Flips that integrate environmental safeguards and community engagement tend to experience smoother approvals and higher local acceptance, potentially improving long-run profitability.

#### 4.4.3 Challenges and Barriers

Key barriers include limited capital among SMEs, regulatory bottlenecks, and resistance from longtime residents who fear displacement or cultural erosion.

#### 4.4.4 Policy and Market Recommendations

Recommendations include fostering SME access to affordable green-building materials, simplifying environmental permitting for small flips, establishing community-benefit agreements, and supporting neighborhood stabilization financing to mitigate displacement risk.

#### **Chapter 5. Conclusions and Recommendations**

#### 5.1 Conclusion

Property flipping, when pursued with deliberate environmental stewardship and inclusive community engagement, can contribute to neighborhood improvement without undermining social equity. However, without governance mechanisms and SME-supportive financing, flipping carries ecological risks and social costs that may erode community resilience.

#### **5.2 Recommendations**

### 5.2.1 Recommendations for Property Flipping Investors (Pulilan, Bulacan)

- Do a thorough due diligence with a sustainability lens by conducting site-specific environmental risk assessments (flooding, drainage capacity, soil stability, groundwater) and identify any cultural or heritage constraints that affect design.
- Assess neighborhood character: review local architectural styles, street furniture, landscaping, setbacks, and existing land-use plans to guide respectful redevelopment.
- Integrate green infrastructure on-site: permeable pavements, bioswales, rain gardens, tree-canopy preservation, and on-site flood mitigation (elevated floors, flood openings, resilient drainage connections).
- Use local materials where feasible and maintain or replace significant trees and landscape features that define neighborhood character.
- Create local employment opportunities (hiring Pulilan residents, training programs) tied to the project.
- Engage residents and community associations early; publish project information, timelines, and design guidelines in accessible formats.
- Build a compliance checklist covering all required permits, environmental



• Implement construction waste management plans (segregation, reuse, recycling) and minimize dust/noise disruption to residents.

### 5.2.2 Recommendations for Policymakers (Pulilan/LGU Bulacan)

- Enforce construction waste management, erosion control, and stormwater management standards; require green infrastructure integration in new development.
- Protect existing trees and urban green spaces; require tree-coverage plans and penalties for removal without replacement.

#### 5.2.3 Recommendations for Community Stakeholders (Residents, and Neighborhood Associations)

- Push for character-preserving design guidelines and scalable density that respects existing streetscapes.
- Propose neighborhood-level cultural and public-space improvements to preserve identity and social cohesion.
- Demand post-construction environmental monitoring; insist on green infrastructure and flood-resilient features in project designs.
- Monitor construction practices to minimize noise, dust, and traffic disruption; enforce quiet hours and safe working conditions.
- Local job creation and skills development

#### **5.2.4 Recommendations for Future Research**

Extend the study to other municipalities in the Philippines, compare urban and peri-urban contexts, and incorporate quantitative environmental indicators and economic analyses to complement qualitative insights.

#### **5.3 Final Thoughts**

Property flipping is not all about gentrification which is defined as the process where a poorer urban neighborhood is revitalized by wealthier newcomers, which increases property values and living costs, but often displaces the original, lower-income residents and changes the area's social and cultural character. Property flipping on a brighter perspective is neighborhood transformation involving a shift from a lower-

value neighborhood to one of higher value and prestige. Property flipping of vacant lots and abandoned houses within the particular neighborhood or subdivision leads to property revitalization, increased neighborhood property values, removal of distressed or eye sore properties, as well as attraction of new residents in the neighborhood.

Sustainable flipping requires balancing market incentives with environmental stewardship and social equity. By embedding inclusive planning and practical green innovations into SME practices, property flipping in Pulilan can foster neighborhood revitalization that benefits residents and investors alike.

#### References

Financial Post Staff. (2024, December 2). The enduring myth of the house flipper, whose impact on housing affordability is often overstated. *Financial Post*.

Hodge English, W. (2005). The Impact of Property Flipping on Single Family Detached Home Prices. The University of Texas at Arlington.

Independent Institute. (2025, February 1). Home Flipping Brings Value to Society—And Problems. *The Independent Review*, 29(4), 517–530.

Lynch, S. (2025, June 26). Why flipping houses isn't as lucrative as it used to be. *USA Today*.

Oikonomou, A., & Manoli, K. (2021). Environmental impacts and costs of residential building retrofits. *Journal of Building Engineering*, *39*, 102213.

Onabajo, D. (2025, April 26). The Ethical Dilemma of House Flipping in Low-Income Neighborhoods. *LinkedIn*.

Roberts, Ralph R. *Flipping Houses For Dummies, 4th Edition*. Available from: VitalSource Bookshelf, (4th Edition). Wiley Professional Development (P&T), 2022.

Wong, V., Li, Y., Seet, H. C., & Zhang, J. (2022). How Flipping in the Housing Market Reshapes the Dynamics of Real Estate. *Journal of Real Estate Research*, 44(4), 483–505.

